

Message Text

LIMITED OFFICIAL USE

PAGE 01 GENEVA 05003 01 OF 02 041708Z
ACTION STR-07

INFO OCT-01 STRE-00 OIC-02 ISO-00 IO-13 AF-10 ARA-10
EA-10 EUR-12 NEA-10 CIAE-00 DODE-00 NSAE-00
NSCE-00 SSO-00 ICAE-00 INRE-00 AGRE-00 CEA-01
COME-00 EB-08 FRB-03 H-01 INR-10 INT-05 L-03
LAB-04 PA-01 CTME-00 AID-05 SS-15 ITC-01 TRSE-00
SP-02 SOE-02 OMB-01 DOE-15 DOEE-00 /152 W
-----105225 041718Z /41

O 041655Z APR 78
FM USMISSION GENEVA
TO SECSTATE WASHDC IMMEDIATE 7943
INFO AMEMBASSY GUATEMALA
AMEMBASSY MANAGUA
AMEMBASSY SAN JOSE
AMEMBASSY SAN SALVADOR
AMEMBASSY TEGUCIGALPA

LIMITED OFFICIAL USE SECTION 01 OF 02 GENEVA 05003

USMTN

ACTION STR

STR PASS CODEL

EO 11652: N/A
TAGS: MTN, ETRD, GT, NU, CS, ES, HO
SUBJECT: MTN: FURTHER CENTRAL AMERICAN CONSIDERATION OF
- US OFFERS AND FUTURE WORK PROGRAM

REF: (A) GENEVA 02904, (B) GENEVA 04329 (NOTAL) (C) STATE
024987 (D) STATE 031614

1. US MTN DEL HAS BEEN INFORMED BY EL SALVADOR CHARGE
MONJE THAT THE UNDP SPONSORED SEMINAR ON THE MTN HELD IN
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 GENEVA 05003 01 OF 02 041708Z

GUATEMALA CITY MARCH 13-17 DISCUSSED THE MTN IN GENERAL,
INCLUDING US OFFERS AND INDICATIONS OF US EXPORT INTERESTS
IN CENTRAL AMERICAN MARKET. (PARA. 5, REFTEL A.) GUATEMALA
AND COSTA RICA ALSO REPORTEDLY EXPRESSED INTEREST IN JOIN-
ING THE GATT. THE ISSUE OF CACM PARTICIPATION IN MTN IS
SCHEDULED TO BE DISCUSSED DURING APRIL 14 MEETING OF VICE
MINISTERS OF ECONOMY TO BE FOLLOWED BY MEETING APRIL 17 OF

MINISTERS OF ECONOMY, POSSIBLY IN GUATEMALA CITY OR SAN JOSE. US MTN DEL CONSIDERS IT IMPORTANT THAT CENTRAL AMERICANS UNDERTAKE TO MAKE SOME RESPONSE TO VARIOUS US INDICATIONS OF EXPORT INTEREST IF US IS TO MAINTAIN ITS OFFERS ON PRODUCTS OF INTEREST TO CENTRAL AMERICA, AND REQUESTS DEPARTMENT CONSIDER INSTRUCTING US EMBASSIES TO APPROACH APPROPRIATE HIGH-LEVEL HOST GOVERNMENT OFFICIALS TO EMPHASIZE IMPORTANCE OF PROMPT RESPONSES AND EFFECTIVE PARTICIPATION IN MTN.

2. CACM COUNTRY INTEREST IN US OFFERS IS CONSIDERABLE. ON TARIFF OFFERS FOR INDUSTRIAL PRODUCTS, US HAS OFFERED GREATER THAN "WORKING HYPOTHESIS" (TARIFF CUTTING FORMULA) CONCESSIONS ON MORE THAN \$32 MILLION OF CACM 1976 EXPORTS TO THE US, OF WHICH CACM COUNTRIES ARE THE FIRST SUPPLIERS OF 4 PRODUCTS; FORMULA REDUCTIONS ON NEARLY \$54 MILLION, FIRST SUPPLIER OF 8 PRODUCTS; AND LESS-THAN-FORMULA REDUCTIONS ON NEARLY \$24 MILLION, NO FIRST SUPPLIER PRODUCTS. WITH RESPECT TO AGRICULTURAL PRODUCTS, WHICH ARE NEGOTIATED ON A REQUEST-OFFER BASIS, US OFFER COVERED NEARLY \$155 MILLION OF CACM DUTIABLE EXPORTS TO THE US, OF WHICH CACM IS FIRST SUPPLIER OF 6 PRODUCTS. THERE IS AN ADDITIONAL \$26 MILLION IN DUTIABLE CACM AGRICULTURAL EXPORTS TO THE US ON WHICH NO OFFER HAS YET BEEN MADE, AS REQUESTS WERE NOT RECEIVED FROM PRINCIPAL SUPPLIERS IN TIME TO CONSIDER FOR POSSIBLE INCLUSION IN US JANUARY 23 OFFER. ON THESE LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 GENEVA 05003 01 OF 02 041708Z

PRODUCTS, CACM COUNTRIES ARE PRINCIPAL SUPPLIERS OF 5 PRODUCTS.

3. FYI: AMERICAN EMBASSIES CENTRAL AMERICA: FIGURES CITED ABOVE ARE BASED UPON THE US OFFER WHICH IS CLASSIFIED AS GATT "SECRET" AND DUE TO SENSITIVITY OF THE OFFER SHOULD NOT BE CITED IN CONVERSATIONS WITH PRESS AND PRIVATE SECTOR CONTACTS. END FYI.

4. AMONG KEY POINTS WHICH SHOULD BE REPEATED TO HOST GOVERNMENT OFFICIALS ARE THE FOLLOWING: -- MTN IS A UNIQUE OPPORTUNITY (LAST ROUND OF TRADE NEGOTIATIONS ENDED IN 1967), WHICH SHOULD NOT BE MISSED TO NEGOTIATE TARIFF CONCESSIONS ON A PERMANENT, MFN BOUND BASIS. -- US HAS MADE SUBSTANTIAL OFFERS AND WILL BE MAKING ADDITIONAL OFFERS ON VARIOUS AGRICULTURAL PRODUCTS. FOR THE US TO MAINTAIN ITS' PRESENT OFFERS, HOWEVER, IT WILL NEED CONTRIBUTIONS FROM BENEFICIARY DEVELOPING COUNTRIES TO TRADE LIBERALIZATION CONSISTENT WITH THEIR TRADE, DEVELOPMENT, AND FINANCIAL NEEDS. -- IT IS URGENT THAT CACM COUNTRIES RESPOND ASAP WITH INDICATIONS OF POSSIBLE CONTRIBUTIONS TO THE TRADE NEGOTIATIONS, GIVEN MID-JULY

TIMEFRAME FOR SUBSTANTIVELY COMPLETING THE MTN. (REFINED LIST OF NON-AGRICULTURAL PRODUCTS IN WHICH THE US HAS MARKET ACCESS INTERESTS IN CENTRAL AMERICAN MARKET WAS SUBMITTED TO CACM GENEVA DELS MARCH 23. PARA. 3 REFTEL A.)
-- US UNDERSTANDS REVISED CENTRAL AMERICAN CXT AND OTHER TRADE RELATED MEASURES WILL BE NEGOTIATED WITHIN CACM IN 1979, AND IS PREPARED TO CONSULT CLOSELY TO SEE IF SOME FORMULA CAN BE FOUND TO MEET BOTH OUR INTERESTS.

-- US MTN DEL GENEVA IS PREPARED TO ENTER INTO DETAILED

LIMITED OFFICIAL USE

NNN

LIMITED OFFICIAL USE

PAGE 01 GENEVA 05003 02 OF 02 041708Z

ACTION STR-07

INFO OCT-01 STRE-00 OIC-02 IO-13 ISO-00 AF-10 ARA-10
EA-10 EUR-12 NEA-10 CIAE-00 DODE-00 NSAE-00
NSCE-00 SSO-00 ICAE-00 INRE-00 AGRE-00 CEA-01
COME-00 EB-08 FRB-03 H-01 INR-10 INT-05 L-03
LAB-04 PA-01 CTME-00 AID-05 SS-15 ITC-01 TRSE-00
SP-02 SOE-02 OMB-01 DOE-15 DOEE-00 /152 W
-----105235 041717Z /41

O 041655Z APR 78

FM USMISSION GENEVA

TO SECSTATE WASHDC IMMEDIATE 7944

INFO AMEMBASSY GUATEMALA

AMEMBASSY MANAGUA

AMEMBASSY SAN JOSE

AMEMBASSY SAN SALVADOR

AMEMBASSY TEGUCIGALPA

LIMITED OFFICIAL USE SECTION 02 OF 02 GENEVA 05003

USMTN

ACTION STR

STR PASS CODEL

CONSULTATIONS WITH CENTRAL AMERICAN DELEGATES AS SOON AS POSSIBLE.

5. ACTION REQUESTED: WASHINGTON AGENCIES APPROVAL OF DE MARCHE BY U.S. EMBASSIES ALONG LINES OF PARA. 3 ABOVE.

6. DRAFTED BY KNEPPER. CULBERT

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MEMBERSHIP, TRADE, NEGOTIATIONS, TRADE DATA
Control Number: n/a
Copy: SINGLE
Draft Date: 04 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978GENEVA05003
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780145-0562
Format: TEL
From: GENEVA USMTN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780496/aaaaddqe.tel
Line Count: 169
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 01b809b7-c288-dd11-92da-001cc4696bcc
Office: ACTION STR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 GENEVA 2904, 78 GENEVA 4329
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3085239
Secure: OPEN
Status: NATIVE
Subject: MTN: FURTHER CENTRAL AMERICAN CONSIDERATION OF - US OFFERS AND FUTURE WORK PROGRAM
TAGS: ETRD, GT, NU, CS, ES, HO, MTN
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/01b809b7-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014